

WHY FINANCE?

More than banking.

A career map to Gibraltar's whole finance sector

Finance is one of Gibraltar's largest employers — and far more varied than you'd think. This guide maps every corner of it, from the roles you'd expect to the ones you've never heard of.

📅 19 Nov 2026 | ⌚ 4–8pm | 📍 MUGA, Bayside Sports Complex

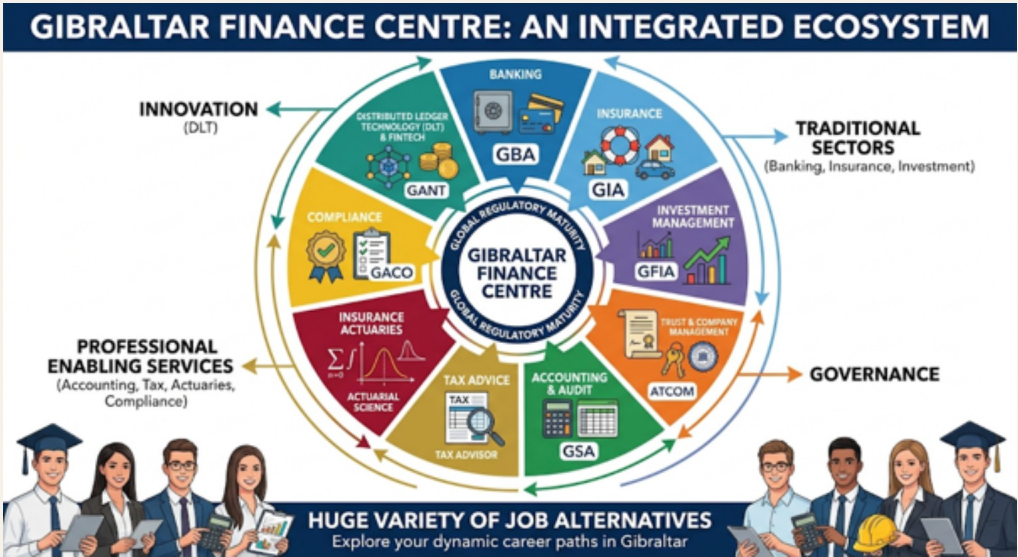
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HOW IT ALL CONNECTS

One sector, nine specialisms

Every career on the next few pages plugs into the same corridor.



These nine specialisms cluster into four groups: **traditional sectors** (banking, insurance, investment), **governance** (trust & company management), **professional enabling services** (accounting, tax, actuarial, compliance) and **innovation** (DLT & fintech) — the four sections that follow.

THE FAMILIAR FRONT LINE

Traditional Technical Roles

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The roles most students already picture — and everything sitting behind them.

Banking & Lending

Retail/Private Banker, Mortgage Specialist, Relationship Manager, Commercial Credit Analyst, Foreign Exchange (FX) Trader, Loan Underwriter.

Insurance & Actuarial

Insurance Underwriter, Claims Manager, Loss Adjuster, General Insurance Broker, Risk Analyst, Insurance Actuary (Pricing & Reserving).

Funds & Investment Management

Portfolio Manager, Investment Analyst, Fund Administrator, Stockbroker, Wealth Planner, Custody Operations Officer.

Trust & Company Services (TCSPs)

Trust Officer, Corporate Secretarial Administrator, Fiduciary Manager, Estate Planner, Foundation Manager.

THE FIRMS BEHIND THE FIRMS

Professional Enabling Services

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The advisers, auditors and regulators every finance firm relies on.

Accounting & Audit

External Auditor, Internal Auditor, Management Accountant, Financial Controller, Forensic Accountant.

Tax Advice

Corporate Tax Specialist, International Tax Consultant, Personal Tax Advisor, Cross-Border Estate Tax Specialist.

Compliance & Legal

Compliance Officer, Money Laundering Reporting Officer (MLRO), Financial Crime/Sanctions Analyst, Regulatory Affairs Manager, In-House Legal Counsel.

FinTech & DLT

Blockchain Strategist, Tokenomics Analyst, Smart Contract Auditor, Virtual Asset Compliance Officer.

BEYOND THE OBVIOUS

Non-Traditional & Operational Roles

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Every finance firm on the corridor runs on these — no maths degree required.

Information Technology & Cybersecurity

Cybersecurity Analyst & Information Security Officer (CISO), IT Support Specialist & Infrastructure Engineer, Software Developer & Solutions Architect, Cloud Systems Administrator, Business Intelligence (BI) Analyst & Data Specialist.

Human Resources & People Management

HR Manager & Business Partner, Talent Acquisition & Recruitment Specialist, Learning & Development (L&D) Officer, Payroll & Employee Benefits Administrator, People & Culture Coordinator.

Marketing, Communications & Business Development

Digital Marketing Executive & Social Media Manager, Content Writer & Communications Officer, Brand & Public Relations (PR) Specialist, Graphic & UI/UX Designer, Business Development Manager & Event Coordinator.

Operations, Administration & Facilities

Executive Assistant & Personal Assistant (PA), Office & Facilities Manager, Client Onboarding & Data Entry Specialist, Receptionist & Front-of-House Manager, Procurement & Vendor Management Coordinator.

Corporate Sustainability & Governance

ESG (Environmental, Social & Governance) Analyst, Corporate Social Responsibility (CSR) Lead, Operational Risk & Business Continuity Manager.

THE DEEP END

Specialised & Strategic Roles

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Some of the least expected job titles on the corridor.

Philanthropy & Family Office Advisor

— advises the world's wealthiest families on giving and legacy.

Quantitative Analyst ("Quant") — builds the maths behind automated trading strategies.

Tokenomics Architect — designs the economics behind digital tokens and Web3.

Catastrophe (Cat) Risk Analyst — models the financial risk of hurricanes and floods.

AND ALSO**Wealth, Risk & Digital Assets**

ESG & Sustainable Investment Analyst, Forensic Accountant & Litigation Support Specialist, Capital & Solvency II Specialist, Smart Contract Auditor & Code Reviewer, Payment Systems & Gateway Specialist, Sanctions Compliance Specialist, Regulatory Horizon Scanner.

Strategy, Change & Client Experience

Agile Project Manager / Scrum Master, Business Process Re-engineering (BPR) Specialist, Mergers & Acquisitions (M&A) Integration Lead, Financial Product Manager, UI/UX Designer, Investor Relations (IR) Officer.

Knowledge, Sustainability & Operations

Cross-Border Financial Translator / Legal Linguist, Technical Writer / Documentation Specialist, Knowledge Management Lead, Corporate Sustainability Officer, Vendor & Third-Party Risk Manager.

Payments, Public Sector & Real Estate

Payment Operations Manager, Card Scheme & Network Analyst, Merchant Onboarding Specialist, GFSC Regulatory Supervisor / Authorisations Officer, Financial Intelligence Analyst (GFIU), Tax Inspector & International Tax Policy Officer, Real Estate Fund Analyst / Commercial Property Manager, Mortgage Broker / Commercial Lending Underwriter.

GETTING IN — NO DEGREE REQUIRED

Earn while you learn

No degree, no problem. Local training programmes, the CAT pathway straight after A-Levels, and apprenticeships with ACA, ACCA, CTA or CII all lead into a finance career — no university required.

QUALIFICATIONS AVAILABLE LOCALLY

University of Gibraltar’s Financial Services Certificate, ICA & GACO Certification in Financial Crime & Regulatory Compliance, GACO Professional Compliance Certificate, AAT Level 4 Diploma, CII Certificate/Diploma in Insurance, and Professional Certificates of Competence in Gibraltar Law and Tax.

Built for the world, not just Gibraltar. Qualifications like STEP, ACCA, Chartered Banker, CII and ICA Compliance are recognised internationally — a Gibraltar career travels.

The new hybrids. Legal Tech Specialist, Compliance Data Scientist, RegTech Product Manager — finance invents new job titles every year.

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